







# **DEPOTS Electric Truck Bootcamp Series**

- 1. Best Practices for Utility-Fleet Relationships (April 25<sup>th</sup>)
- 2. Grants and Incentives for the Trucks and Infrastructure (May 16th)
- 3. Electric Truck Developments (May 30<sup>th</sup>)
- 4. Faster Charging Opportunities and Challenges at 350KW and higher (June 13th)
- 5. Opportunities to Extend BEV Range (June 27<sup>th</sup>)
- 6. Electricity Resiliency and Availability (July 11th)
- 7. Current and Future Regulations for Zero Emission Trucks (July 25<sup>th</sup>)
- 8. Managed Charging to Improve Availability, Cost and Range (August 8<sup>th</sup>)
- 9. Scaling Charging Infrastructure Equipment (August 22<sup>nd</sup>)
- 10. Electric Depot Site Planning and Construction (September 5<sup>th</sup>)



# 2023 DEPOT Fleets

Update from The Run Planning...





# Today's Bootcamp Sponsor







# Quiz for Today's Session

## Completing Today's Quiz:

- Go to runonless.com and click back into the session
- Click 'Take Quiz' button
- Create username and password to keep track of your progress
- Spend a few minutes answering the questions and receive your 2023 RoLE - DEPOT badges





# What You Should Know

# Q&A

Submit your questions to the host using the Q&A box in the upper right-hand corner

# Recording

A recording of today's webinar will be available on runonless.com

### **Technical Issues**

Contact Stephane Babcock at stephane.babcock@gladstein.org







# Today's Bootcamp Speakers

# Electric Depot Site Planning and Construction



Gregory Brenner
Principal and Managing
Director of National Client
Services
WB Engineers+Consultants



VP of Real Estate and
Development
Voltera



Suresh Jayanthi

E-Mobility Sales and Business

Development

NextEra Energy Mobility



Van Wilkins
Senior Vice President of
Operations
InCharge Energy



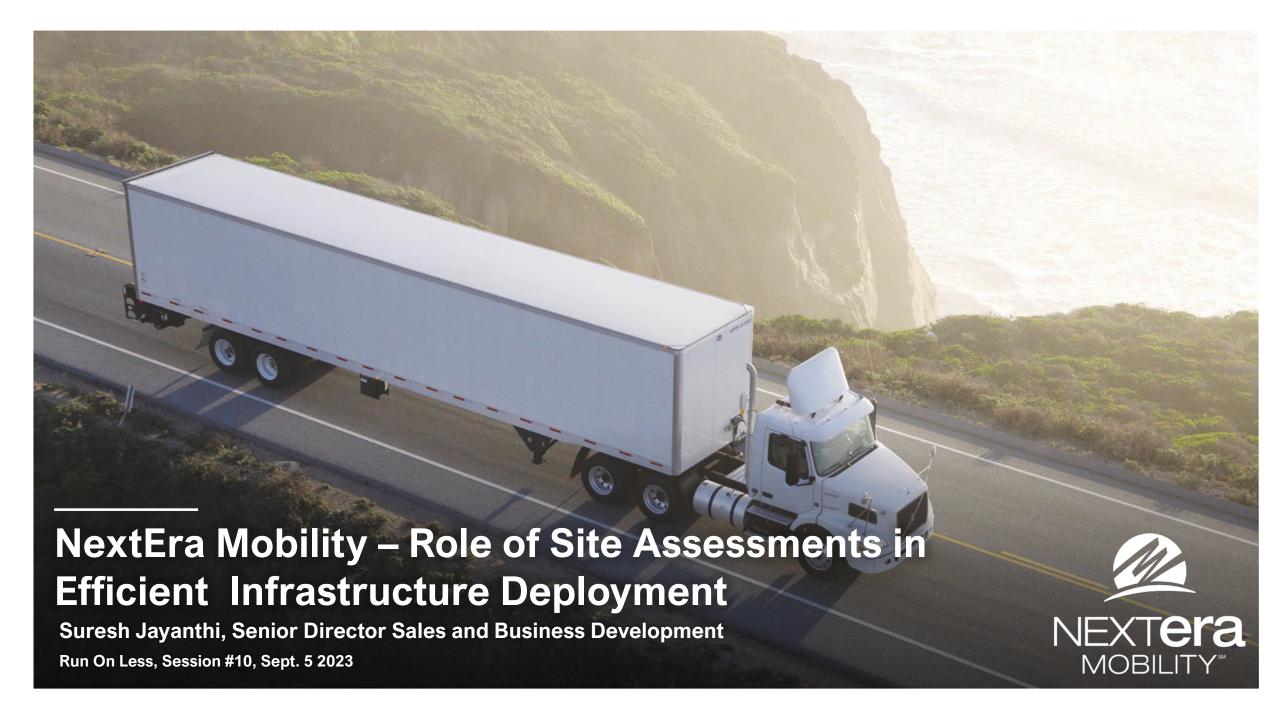
Hosted by:

John Richardson

Electrification Consultant







### **NextEra Energy** by the numbers

- World's largest generator of wind and solar energy
- America's 5<sup>th</sup> largest capital investor across all sectors
- \$215M+ committed to EV infrastructure development
- Ranked #1 Most Admired Energy Company (Fortune Magazine, 2023)





**NYSE: NEE** 

Fortune 200 company



A- credit rating



**\$145 B** market cap\*



\$21 B operating revenue



\$159 B total assets



~\$30 B investment per year through 2025

**30 GW** 

in operation year-end 2022

**40 GW** 

in development pipeline to 2026



22 GW Wind







650 MW Behind the meter



#### What we offer





#### **EIQ Advisory**

Fleet EV Advisory Leader

Leader in North America with over 350,000 vehicles assessed for Fortune 500, public, and federal fleets

Fleet electrification modeling, change management, and site energy design



#### **En-route**

Highway Charging Network

\$650 million joint venture with Daimler Truck North America and BlackRock

Long-haul charging infrastructure for medium- and heavy-duty trucks



#### **Customer Depot**

Charging as-a Service

Customized turn-key charging infrastructure for fleet depots

Includes chargers, charge management and long-term O&M. Predictable payments and reduced upfront costs.



#### Off-site

E-Port Multi-User Charging

Shared turn-key fleet charging hubs in major US cities

Access EV charging without having to commit to infrastructure development

### **Three Steps for Efficient Site Assessments**

**Driving Infrastructure Development to Optimize Total Cost of Operations (TCO)** 



Duty Cycle
Analysis

Select appropriate EV models for your daily operational duty cycles and determine what charging infrastructure will be required to support them

2 Work Flow Analysis

Consider site attributes like existing fleet operations, utility service for electricity, vehicle-to-charger ratio, parking, and other factors

3 Stakeholder Engagement

Gather input from sitespecific stakeholders who can provide valuable detail for relevant operational considerations



### **Step 1: EV Fleet Duty Cycle Analysis**

#### Determine the charging needs for the EVs running your routes



#### **Electric Vehicles**

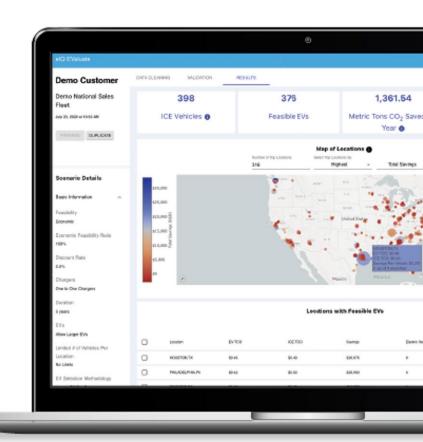
What are the recommended types of vehicles selected for this site?
Identify the exact EV makes and models that meet the fleet's operational & cost requirements.

#### **The EVSE Equipment**

What is the kW rating of the recommended equipment for the vehicles and this site?

#### **Charging Infrastructure**

How many chargers have been determined for this site? Define EV chargers, short to long-term energy load for each fleet facility, site design & utility upgrades.





### **Step 2: Work Flow Analysis**

#### Define EV chargers, energy load, site design & utility upgrades

#### **Questions to Consider:**

- Are there any available site drawings, mapping, blueprints, and utility billing for future engineering guidance we can request?
- Ensure that the infrastructure does not negatively impact existing operations
- Where is the existing parking area inside or outside? Will this remain the same for the EVs?
- Can we get the recommended quantity of vehicles into the site to charge?
- Is there enough parking space today and for expansion/future proofing?
- Can we fit the required charging equipment or do we need to reconfigure the parking space to accommodate?
- What is the vehicle to charger ratio?
- Are there any planned construction upgrades over the next two years, solar or backup power, building expansions effecting parking configurations?
- Where are the utilities serving the site? Consider electricity, natural gas, and resiliency
- Is there a need to plan for ad hoc or temporary charging to overcome infrastructure readiness gaps?

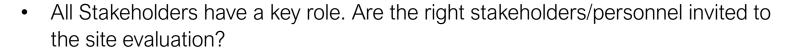






#### **Step 3: Stakeholder Engagement**

#### Have the necessary representatives on-site to give input



- Consider facilities manager, site operations manager, fleet operations manager, safety coordinator, electrician, qualified site evaluator, and utility representative
- Confirm site operations, such as:
  - Hours of operation
  - Shift duty cycles
    - o I-2 hour shifts
    - o 3-8 hour shifts
    - o no shifts straight 24-hour operations with on-hour rotations
  - Are there any required night personnel needed to move vehicles?
  - Yard support







# In summary: well-planned site assessments lead to asset optimization driving down the TCO



#### SITE ASSESSMENT TOP 3 ITEMS:

- Have a fleet-specific plan
- Have specific site information gathered
- Include the right stakeholders at the site assessment









# **Information Utility Needs to Plan Your Project**

September 5, 2023

### The Only EV Infrastructure Partner You Need

Voltera sites, builds, owns, and operates strategically located, fit-for-purpose charging facilities — enabling companies to deploy and operate EVs at scale.







Powered, Proximate, Permitted Sites

Our approach shortens the deployment cycle and speeds your time to market.

Infrastructure to Enable Your Fleet

We offer a turnkey solution, from site acquisition to ongoing operations, supporting any scale of fleet deployment.

**Unparalleled Customer Experience** 

We are focused on operating the most reliable sites in the industry, providing maximum uptime and power delivery.



### **Enabling EVs Across the Transportation Industry**







Rideshare & Taxis

Drayage

Delivery & Distribution







Hydrogen Fueling

Car Rental

Automakers



#### **Your Go-To Partner For Electrification at Scale**

From site selection through operations and maintenance, we offer a turnkey solution as a service, taking on the risk and capex, so you can focus on your business.

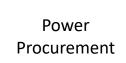
One strategic partner, one turnkey solution.



Site Identification









Design & Construction



Hardware & Software Deployment



Operations & Maintenance



Charging
Infrastructure as
a Service



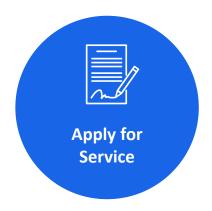
### **Engaging Utilities to Plan Your Project**



Start engagement with a utility as soon as you know you'll be entering their market. Most will assist with feasibility reviews and identify any challenges to serving your project.

#### What utilities will need:

- Connected load of your project
- Address(s) of site or sites under consideration



Utilities typically require a formal application to reserve your spot in line or reserve capacity for your project.

#### What utilities will need:

- Single line diagram
- Site plan
- Specification of equipment
- In service date



### **Executing Your Project**



Your project will be assigned to a Designer or Engineer. This individual will be your main point of contact through the development phase.

#### What utilities will need:

- Contact and mailing info for contracts and invoices
- In-market resource that can meet on-site to review design and construction specifications



Once the electric distribution facilities have been installed, you're ready to meet the final utility requirements and energize your project!

#### What utilities will need:

- Individual addresses for each meter
- Inspection of metering equipment
- Permitting requirements depending on the project application



# Together, we're making zero-emission transportation at scale a reality.

Adding to Voltera's long-term capital backing and critical infrastructure DNA is a rapidly growing team with deep experience and proven ability to deploy charging infrastructure at scale. Collectively we have enabled the deployment of more than 1,000 charging sites and have transacted on more than 10,000 properties.



Matt Horton
Chief Executive Officer



Pack Janes
VP, Strategic
Investments & Partnerships



Valerie Nilson VP, People Operations



Scott Fisher SVP, Sales & Business Development



Hannah Jacobus

VP, Real Estate & Development



Thomas Ashley VP, Government & Utility Relations



Jonathan Colbert VP, Marketing



Kit Ahuja VP, Operations & Energy Services





# who we are

#### **OUR VISION**

We transform building infrastructure & environments to transform business.



founded in 1999



200 team members

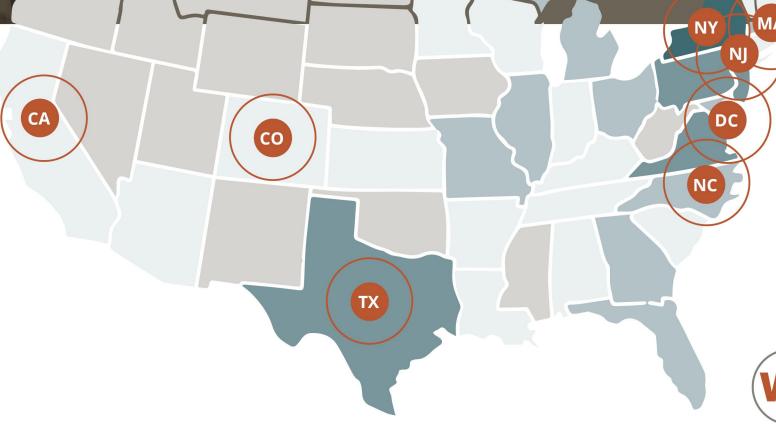


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150-200





30 20 team members on our EV design team

we've worked with 115+ utility providers





# our clients































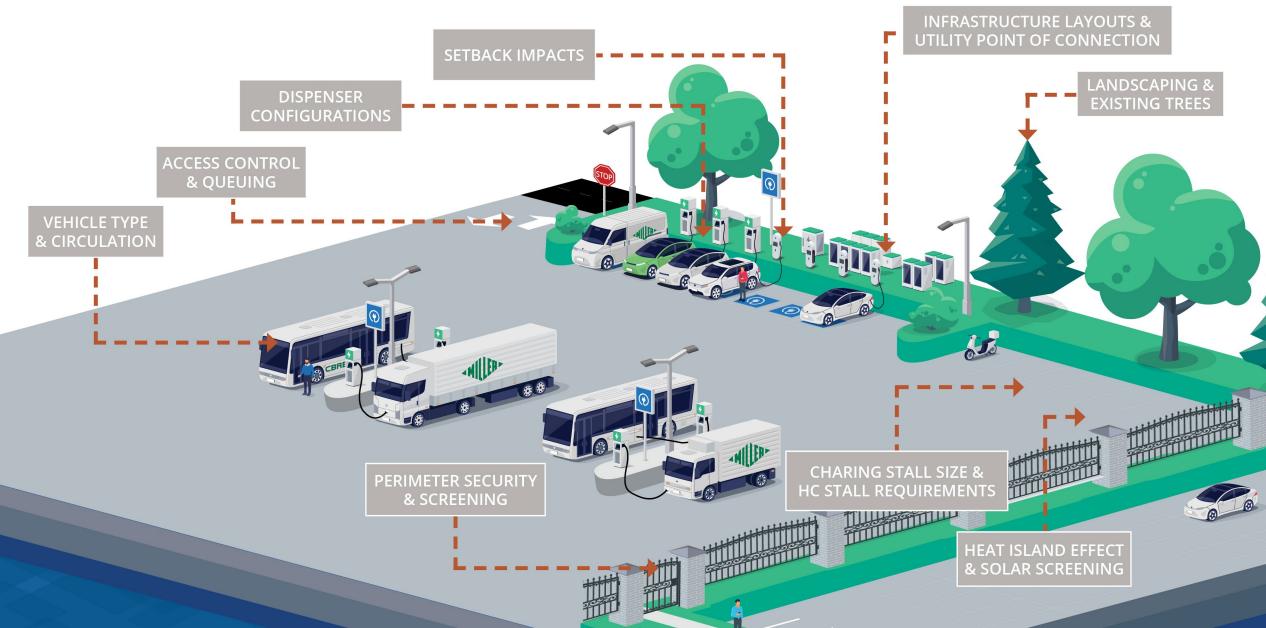




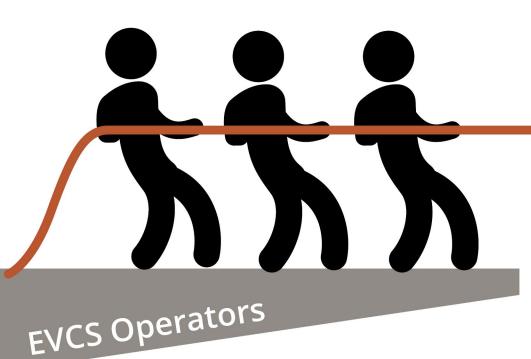




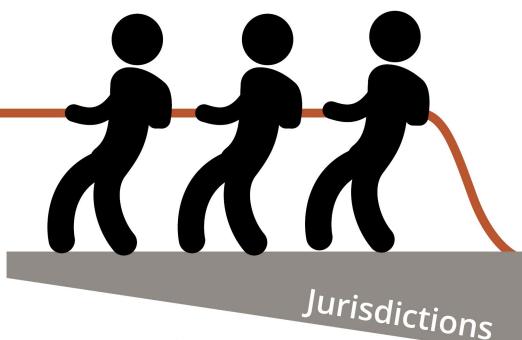
# design considerations



# permitting considerations



- + Early Concept Plan Review
- + Site Renderings
- + Education on Site Use & Impacts
- + Education on Special Accommodations
- + Education on System Components & Safety
- + Hearings & Presentation Materials



- + Zoning Regulations
- + Entitlements
- + Fire Marshal Impacts
- + Flood Zone Impacts
- + Site Development Submissions
- + Architectural Review Board Submissions
- + Landscape Submissions
- + Building Permit Submissions

# Be Proactive

#### START EARLY & STAY AHEAD

- + Early Engagement with DP & AHJ is crucial
- + Greenfield Sites & Existing Uses differ
- + Project timeline contingencies are imperative
- + No two AHJs are alike
- + Zoning Regulations have not considered EV holistically
- + Education, Education, & Education
- + Have patience & work toward win/win solutions





### Depot Discussion – Construction

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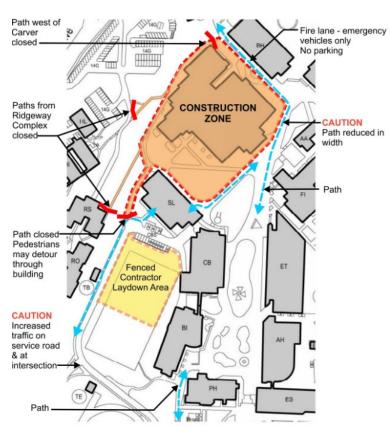


### Construction – Operational Impact

- Traffic routing
- Excess vehicles
  - **Construction Vehicles**
  - Inspectors, Visitors, Out of Area Employees Change Over (replacing old with new)
- **Deliveries**
- Storage
- Waste disposal
- Spoils
- Weather interruptions
- AHJ interruptions
- Contingency plans
- Will the GC or owner's rep. be onsite every day?











#### Pre-Plan before Start

- Site Owner business interruption: Do a pre-plan, mark areas to be impacted with cones or marking paint to see impact on large vehicles, turning radius, unforeseen conflicts. What if problems arise during excavation
  - EX: Shut down Operational Parking/Drive area for several weeks (rain made it worse)
  - If site operational risk increases, like a long distance across parking – consider boring or other options like trench duct
- Underground utility marking
- Nice clean dirt can hide a problem
- Multiple types of heavy equipment
  - Backhoe , Jackhammers,
     Concrete Saws, Dump Trucks, Concrete Mixers, Trenchers, borers, Forklifts,
     Cranes













#### Civil Work

- Demolition of hard surfaces
- Spoils area
- Trenching Inspection Prior to Backfill
  - Document and Validate
- Inspection Prior to Concrete Pour
  - Validate conduit entry and placement
  - Any Manufacturer templates
  - Rebar sizing
- Backfill/Compaction in layers
- Restore (weather contingencies)
- Make ready (conduit/wire)
- Final boltdown









### **Utility Feed Installation**

- Pathway from utility pole to the transformer
- Requires concrete the entire length to encase the MV conduits
- Time, operations planning around drive over areas, blocking entrances
- Clear scope and division of work
  - Utility
    - Line Crew
    - Subcontracted Crew for civil
    - Terminations Crew
    - Transformer Rigging Crew
    - Metering –keystone person
  - Owners Electrical
    - Conduit/Wire/Civil demarcation







## Utility Upgrades – Trenching / Civil Concerns

- Caution tape is not an effective traffic control (for humans or vehicles)
- Steel plates for trench interruption mitigation (have equipment onsite to move and relocate them)
- Trench shoring plan
- Daily cleanup / secure for storms
- Dust control
- Mixed requirements
  - Utilities not under your control
  - Different code / finish expectations
  - Adjusting equipment locations or orientation
- Unforeseen issues
  - First a gas line mis-labeled as a fiber line
  - Existing 15kV Cables 12" below grade
- Utility location is not an exact science
  - Gas, water, fiber, electric, sewer markings not always consistent





### Final Install and Energize

- 1. Wire Pull and Terminate
  - 1. Insulation Resistance tests
  - 2. Seal wire ends exposed to weather.
- 2. Charger Installation
  - 1. Owner's representative onsite –Document activities
  - a) Offloading from Truck
  - b) Unboxing
  - c) Review the plan for Rigging and setting
  - d) Observe installation
- 1. Electrical acceptance testing
- 2. Arc flash risk labeling
- 3. Green tag from AHJ
- 4. Energize switchgear
- 5. Equipment startup





Poor Rigging Damaged before it even starts





### **Commissioning Checklist**

- 1. QC and Startup of Charger prior to Commissioning with Vehicles
- Interoperability Report for comparison, (from either the Vehicle Manufacturer or Charger Manufacturer showing the Vehicle Charging Session parameters/performance for various profiles)
- 3. High Volume Production vehicle as a control for the test with similar voltage battery pack, (example Ioniq5 for Volvo VNR with 800VDC architecture)
- 4. Depot specific vehicles on hand to test during commissioning
- 5. Jumper Cables (12VDC battery issues)
- CDL drivers available as needed to move vehicles or replicate conditions from a road trip
- 7. OEM rep from the Vehicle Manufacturer or their dealer available during commissioning
- 8. OEM rep from the Charger Manufacturer
- 9. Someone with access to the Charger backend or front-end software for diagnose and validation of charging profiles
- 10. One-Line Electrical Drawing and LOTO plan









### 120kW - Graph Delayed Charging Session

#### Test Case Description:

- The charger is set to a certain power level for a certain amount of time.
- When the time is up, the charger power rate defaults to the maximum power available





Successful delayed charging session shows that EV/EVSE communication and maximum power transfer is working properly.



#### Close Out Checklist

- Training sessions for Operations, Facilities, Safety, Fleet Team, Energy Team
  - Hardware
  - Software
  - Lockout Tag out planning
- Fire Department, First Responders, Towing Company
  - Vehicle specific
  - Microgrid specifics
  - Power shut offs for chargers
  - V2X specifics if in use
- Documentation (paper and/or digitized)
  - Verify delivery method for site
  - Hand off and acceptance
  - Punch List sign off all items corrected
  - As-Built drawings (PDF, DWG, PAPER)
- Key Log
  - Chargers
  - Microgrid
  - Power distribution
  - Data equipment











# Thank You

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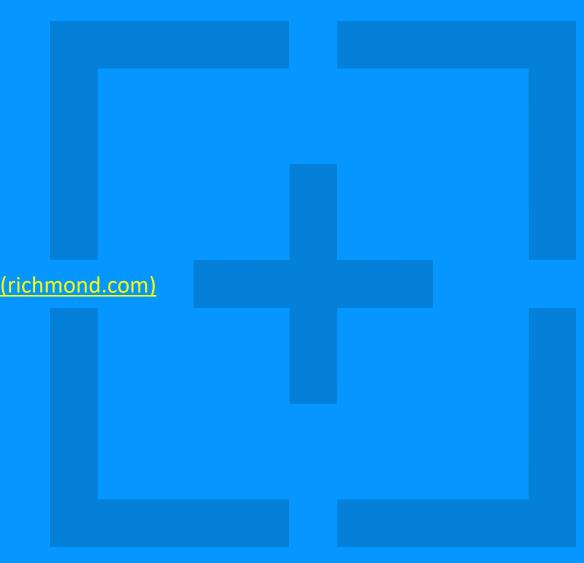
VA company to make EV charging stations for U.S. fleets (richmond.com)

https://youtu.be/BR6cN6siMVI?feature=shared

News - InCharge Energy Inc. (inchargeus.com)



We Bring the Power





# Electric Depot Site Planning and Construction



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NORTH AMERICAN COUNCIL FOR FREIGHT EFFICIENCY

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**NACFE.org** 

# Let's Stay Connected... ... And charged up!



**NACFE** (& Spanish: NACFE LATAM)



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